**SAMUEL SMITH**

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123German Road, Memphis, TN 38112

**EXPERIENCE**

Goldman, Sachs & Co., New York, NY

*Analyst, Corporate Sales/Fixed Income Administration, Jan 2015-Present*

* Assisted in management and implementation of Fixed Income Year-End Review
* Performed gross credit analysis for structured corporate deals
* Updated account lists for mortgage dealer desk, and managed 85 clients
* Increased client base by 15%

Bain Capital, New York, NY

*Assistant, Fixed Income Administration, Mar 2013-Dec 2014*

* Assisted in designing and implementing Fixed Income Year End Review Process
* Performed per capita analysis for proposed budget, managed team of 10 interns
* Completed administrative duties such as answering phones and filing

Liberty Storage, Philadelphia, PA

*Co-Manager, Feb 2011-Mar 2013*

* Assisted in start-up and management of storage company with over 500 customers
* Marketed company in various formats, including print, in person, and social media

**SKILLS**

* Computer: Word, Access, Excel, HTML | Strong quantitative/writing skills

**EDUCATION**

University of Pennsylvania, Philadelphia, PA

*Bachelor of Arts in History, College of Arts and Sciences, 2008-2012*

Relevant Courses: Microeconomics, Macroeconomics

*Bachelor of Science in Economics, Concentration in Finance, Wharton School, 2006-2008*

Relevant Courses: Accounting, Finance, Marketing